THIS SPECIAL INCENTIVE DELIVERS THE ULTIMATE FOR LESS.
BMW GROUP CORPORATE FLEET

CORPORATE SALES PROGRAM INCENTIVES AND FUNDING ALTERNATIVES.

BMW GROUP
## BMW GROUP LEVEL 2 INCENTIVES - CAR ALLOWANCE / REIMBURSEMENT / EMPLOYEE PROGRAM

**Model Year 2016 / 2017 / 2018**

<table>
<thead>
<tr>
<th>BASE</th>
<th>Best negotiated price off MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>+ Any applicable Sales Support Programs available at time of purchase can be applied (with the exception of the i3 for Cash Purchase / FS Loan)</td>
<td></td>
</tr>
</tbody>
</table>

### BMW Cars (includes M models except M2)

<table>
<thead>
<tr>
<th></th>
<th>CASH PURCHASE / FS LOAN</th>
<th>FS LEASE</th>
<th>Lease Rate Reduction (FS Lease Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 Series</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>3 Series</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>4 Series</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>5 Series</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>6 Series</td>
<td>$3,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>7 Series</td>
<td>$3,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>Z4</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
</tbody>
</table>

### BMW SAV (includes M models)

<table>
<thead>
<tr>
<th></th>
<th>CASH PURCHASE / FS LOAN</th>
<th>FS LEASE</th>
<th>Lease Rate Reduction (FS Lease Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>X1</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>X3</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>X4</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>X5</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>X6</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
</tbody>
</table>

### BMW i

<table>
<thead>
<tr>
<th></th>
<th>CASH PURCHASE / FS LOAN</th>
<th>FS LEASE</th>
<th>Lease Rate Reduction (FS Lease Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>*i3 BEV / REX</td>
<td>$7,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
<tr>
<td>i8</td>
<td>$2,500</td>
<td>$1,500</td>
<td>0.00020mf</td>
</tr>
</tbody>
</table>

### MINI

<table>
<thead>
<tr>
<th></th>
<th>CASH PURCHASE / FS LOAN</th>
<th>FS LEASE</th>
<th>Lease Rate Reduction (FS Lease Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>All MINI models</td>
<td>$1,000</td>
<td>$500</td>
<td>0.00020mf</td>
</tr>
</tbody>
</table>

*i3 CASH PURCHASE / FS LOAN NOT COMBINABLE WITH SALES SUPPORT PROGRAMS*
DISCLAIMER.

INELIGIBLE BMW / MINI VEHICLES:

- **BMW:**
  BMW Company Vehicles, Extended Test Drive, Shuttle/Limo, Retired Service Loaner Vehicles and Pre-Owned vehicles are not eligible. The Corporate Sales Incentive cannot be used in conjunction with the BMW Ultimate Drive Event, BMW Car Club of America (CCA) Program, BMW College Program, BMW Group Partner & Family Program, European Delivery and Embassy Program, Diplomatic Program, Domestic Military Sales Program (USAA), BMW Limousine & Hotel Shuttle Program, BMW VIP Purchase Program and previously reported vehicles with more than 300 miles.

- **MINI:**
  MINI Next vehicles, MINI Company vehicles, Test Drive Events, and Retired Service Loaner Vehicles are not eligible. The Corporate Sales incentive cannot be used in conjunction with the College Program, Group Partner & Family Program and previously reported vehicles with more than 300 miles.

For complete information, please contact your local BMW / MINI Dealer. Click on either link below to locate your local dealer:

- [BMW Dealer](#)
- [MINI Dealer](#)

Or for additional program information, please visit [www.BMWGroupFleet.com](http://www.BMWGroupFleet.com).

This guide is intended only as summary document. Other terms may apply with respect to the national BMW Group Corporate Fleet Program. All of the terms with respect to the national BMW Group Corporate Fleet Program remain subject to change without notice by the BMW Group in its sole discretion.

**Incentives valid for MY16, MY17 and MY18 vehicles as outlined are effective May 2, 2017 – January 2, 2018.**